

EMPOWERMENT *Bonus*

dōTERRA is excited to announce a compensation plan enhancement that provides an additional bonus to **actively building Premier and Silver ranked leaders**. This pool is intended to empower emerging leaders with additional income to recognize and reward their efforts.

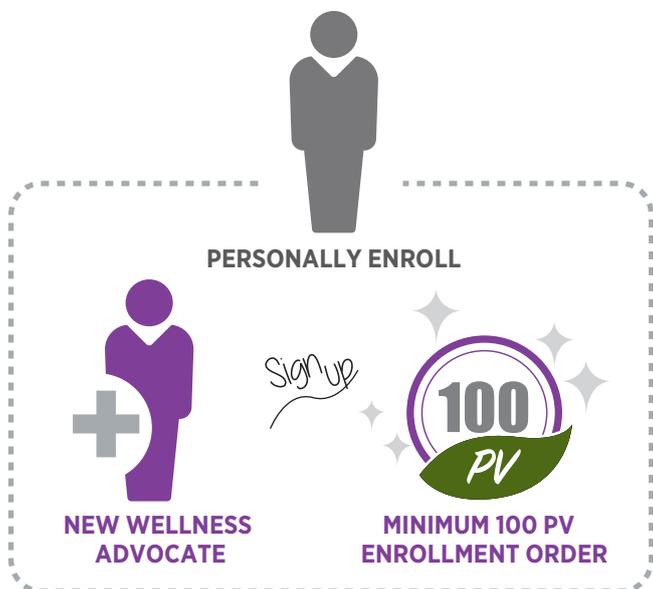


1 GLOBAL COMPANY VOLUME % SHARE

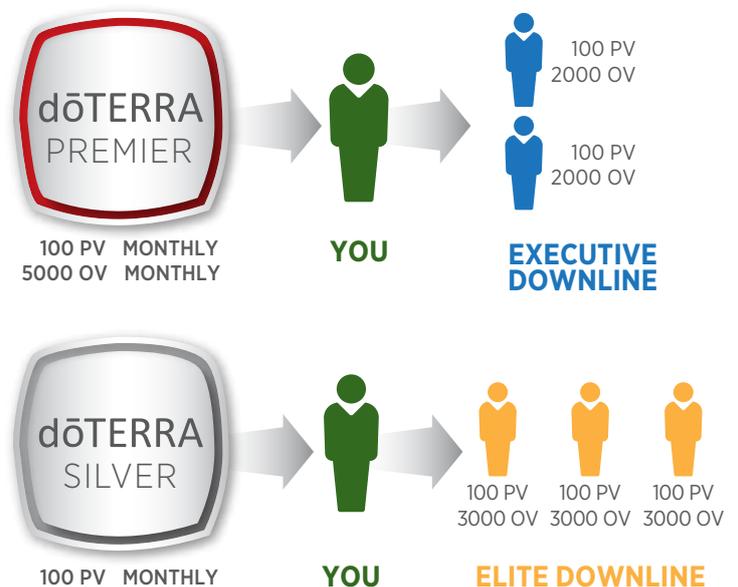
Participate in the Empowerment Bonus pool to share from 1% of the global company volume on top of your existing commission!

HOW TO EARN

Personally enroll one (1) new Wellness Advocate who sign up with a minimum 100 PV enrollment order for this month.



A Wellness Advocate must be paid as a Premier or Silver for this month:



EMPOWERMENT BONUS FAQs

What is the Empowerment Bonus?

This bonus is a pool, similar to the leadership and performance pools, which pays out shares based on the number of Wellness Advocates who qualify. The total sum of the pool will be made up of 1% of global company volume. Each Premier and Silver who qualify will receive one share in the Empowerment pool.

What are the qualifications for the Empowerment Bonus?

First, a Wellness Advocate must be paid as a Premier or Silver that month. Second, the Wellness Advocate needs to be the personal enroller on a new member (Wholesale Customer or Wellness Advocate) who enrolls with 100 PV or higher order that month.

Is this bonus received weekly or monthly?

The Empowerment Bonus is paid out with primary commissions between the 15th and 20th of the month following qualifications. Wellness Advocates will see this bonus appear near the end of the commission statement.

Can the Empowerment Bonus be earned more than once?

Yes, this bonus can be earned monthly as long as the qualifications are achieved each month.

When does the new bonus pool start paying out?

The new pool will be in place starting with March 2017 commissions. The payout will first be given around April 15th to April 20th with the primary commission run for March commission period.

Will Silvers still receive a share in the Leadership Pool?

Yes. Silvers will still be paid in the Leadership Pool. One share for hitting silver with the potential to earn extra shares for new personally enrolled, first time hitting Elites.

Is this pool available to all markets?

This pool includes all markets except Taiwan that will continue to pay out the Taiwan Rising Leader Bonus.