

dōTERRA®

LEADERSHIP SERIES



29 June 2017, Thursday

dōTERRA Singapore  
Product Center



**“Facing Objections:  
How to get around it”**

2:00pm to 3:30pm

In different situations, be it a one-on-one or an introductory class you will face objections and the toughest aspect is to overcoming those objections. In this training, learn from Elena on how to face those objections and how to get around it.

**Elena Yordán**

*Diamond*

Elena Yordán is a dōTERRA Diamond leader with a background in finance and publishing. Since 2007, when she started to use dōTERRA essential oils on her children, she realised that there are natural solutions to help in common wellness concerns in her family. It inspired her to publish a successful essential oil book “Essential Oils: Healthcare For Today” by being a co-author with Carrie Donegan.

Elena considers joining dōTERRA as one of the best choices she has ever made because dōTERRA was able to provide the basic right tools needed to address the growing world-wide interest in the use of essential oils and supplements for wellness. Elena loved seeing the growth of her business partners, team members and friends as they seek together to empower others to achieve vibrant health and financial prosperity.

**“Anti-aging :  
Keeping yourself  
healthy, youthful and  
active naturally”**

7:00pm to 8:30pm

Aging is inevitable, but many of the concerns that accompany old age can be reduced by practicing healthy habits early in life. In this training, Elena going to share with you on how to keep yourself Healthy, Youthful and Active in a natural way.